

# TEC BUSINESS ALLIANCE PROGRAM

**‘Business Alliance Program membership allows us to meet the people at Texas co-ops who buy insurance. That means we can build and strengthen relationships with potential and existing customers. And for The Nitsche Group, strong relationships mean success selling our products.’**

Patty Brown, vice president, The Nitsche Group

To meet the ongoing business needs of our members, Texas Electric Cooperatives offers organizations such as yours the opportunity to connect with electric cooperative decision-makers through membership in the TEC Business Alliance Program.

Members of the TEC Business Alliance Program can interact face-to-face with decision-makers from electric cooperatives across Texas by attending, exhibiting or sponsoring association conferences and events throughout the year. There is no better way to showcase your products and services than at gatherings of motivated co-op industry professionals focused on specific areas such as engineering, human resources, accounting, member services and loss control.

## **BENEFITS INCLUDE:**

- Exclusive opportunities to attend, sponsor and underwrite events at the TEC Annual Meeting
- Opportunities to attend all TEC conferences and participate in exhibit shows at the Loss Control, Engineering, Member Services, Accounting and Information Technology conferences

- Member-discounted registration fees for all TEC conferences, workshops, webinars and Loss Control schools
- Recognition as a Business Alliance Program member at all TEC conferences, including on screen during breaks for the calendar year of membership
- Recognition in a tabbed section in the annual TEC Directory of members and on the TEC website
- Discounted advertising in the annual TEC Directory
- Free copy of the annual TEC Directory
- Free subscriptions to *Texas Co-op Power*, *TEC Report* and *TEC Loss Control Safety Watch*

## **MEMBERSHIP DUES:**

\$700 annually per organization. Dues for the following year are payable by June 1. Benefits begin immediately,



**Texas Electric Cooperatives**

A Touchstone Energy® Cooperative 

For more information on the TEC Business Alliance Program, please visit [www.texas-ec.org](http://www.texas-ec.org) or contact us at (512) 486-6211 or [bap@texas-ec.org](mailto:bap@texas-ec.org).

Updated 01.01.2018

# TEC BUSINESS ALLIANCE PROGRAM

Throughout the year, TEC provides a variety of networking and marketing opportunities for Business Alliance Program members. Key among them is the ability to register and attend, exhibit at or sponsor our membership conferences. All TEC conferences tailor specific programming to meet the needs of individual groups of co-op staff. Participation in these conferences allows your organization to easily reach your target audience. We understand that every business must make the most of its marketing budget, and our scalable marketing opportunities mean that you can participate at the level that makes the most sense for you.

## 2018 TEC CONFERENCES

### Loss Control Conference & Exhibit Show

**March 20–23**, Embassy Suites San Marcos

The Loss Control Conference and Exhibit Show educates and informs employees on safe practices to incorporate both in and out of the workplace. Sessions typically include real-world examples of how employees can perform highly dangerous work safely. Networking opportunities include a two-day exhibit show and golf tournament for attendees.

**Attendees:** Operation managers, safety managers, crew supervisors, linemen/journeymen

**Length:** 3 days

**Size:** 375-450

**Opportunities:** Exhibit show, sponsorship

### Accounting Conference & Exhibit Show

**April 25–27**, Embassy Suites San Antonio Riverwalk

The Accounting Conference and Exhibit Show informs CFOs, accountants and financial services employees about best practices on challenging financial issues and new outlooks on complying with numerous fiscal policies, especially those impacting cooperatives.

**Attendees:** CFOs, senior accountants, budget managers, accounting clerks

**Length:** 2 days

**Size:** 100–150

**Opportunities:** Exhibit show, sponsorship

**Attendees:** 75–100 cooperative accounting professionals

### Human Resources Conference

**May 7–9**, Embassy Suites San Antonio Riverwalk

The Human Resource Conference provides a blend of learning and networking opportunities to enhance the skills of human resources employees. A typical confer-

ence agenda will include sessions on federal and state guidelines involving employees, employee engagement plans and sharing best practices.

**Attendees:** HR managers, HR supervisors/coordinators, administrative managers

**Length:** 1½ days

**Size:** 40-60

**Opportunities:** Sponsorship

### Administrative Professionals Conference

**May 9–11**, Embassy Suites San Antonio Riverwalk

The Administrative Professionals Conference brings together employees who oversee a broad range of responsibilities, including management and support of the office of the CEO, handling the details of their board of directors and, in many cases, influencing buying decisions inside the co-op office.

**Attendees:** Executive assistants, administrative assistants, office managers

**Length:** 1½ days

**Size:** 45–60

**Opportunities:** Sponsorship

### Information Technology Conference & Exhibit Show

**June 4–6**, Embassy Suites Fort Worth Downtown

The Information Technology Conference and Exhibit Show includes open discussions about securing networks, new technologies updates and upcoming software innovations—all to ensure IT managers are prepared to navigate the future while dealing with today's challenges.

**Attendees:** IT managers, IT specialists, IT superintendents, senior consultants

**Length:** 2 days

**Size:** 45-65



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## 2018 TEC CONFERENCES CONTINUED

**Opportunities:** Exhibit show, sponsorship

### Youth Tour

**June 6–15**, Washington, D.C.

Influenced and initiated by LBJ, the Youth Tour has been ongoing for more than 50 years with cooperatives supporting high school students by sending them to Washington D.C. on the trip of a lifetime.

**Opportunities:** Sponsorship

**Attendees:** 150 high school students, sponsored in part by their local cooperatives

### TEC Annual Meeting

**August 5–8**, San Antonio Marriott Rivercenter

The Annual Meeting is the largest and most elaborate conference of the year. Attendees include cooperative leaders involved in strategic planning as well as day-to-day operations.

**Attendees:** CEOs, CFOs, CIOs, general managers, directors

**Length:** 3½ days

**Size:** 800

**Opportunities:** Exhibit show (every five years), sponsorship

**Special Note:** Registration restricted to co-op members and Business Alliance Program members only. Special BAP appreciation reception.

### Engineering /Materials Management/Environmental Conferences & Exhibit Show

**September 18–21**, Embassy Suites Dallas-Frisco

These three conference allow the attendees to share and learn what's new in these ever-changing industries. These are information-filled conferences with a two-day exhibit show and several networking opportunities including a golf tournament.

**Attendees:** Project managers, operations managers, system engineers, electrical engineers, inventory management, purchasing agents, warehouse managers, environmental engineers, compliance coordinators

**Length:** 3½ days

**Size:** 250–300

**Opportunities:** Exhibit show, sponsorship

### Member Services & Communications Conference & Exhibit Show

**October 16–19**, Westin Galleria Dallas

The Member Services and Communications Conference covers a broad range of member-facing topics such as social media, customer service, communications of all types and marketing and relationship building. There are several networking opportunities including a golf tournament and social outings.

**Attendees:** Member service managers, communication managers, customer service managers,

**Length:** 3½ days

**Size:** 125-150

**Opportunities:** Exhibit show, sponsorship



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# TEC BUSINESS ALLIANCE PROGRAM

## 2017-18 MEMBERSHIP APPLICATION

Date: \_\_\_\_\_

Company Name: \_\_\_\_\_

Contact: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_

Phone: \_\_\_\_\_ Cell: \_\_\_\_\_

Email: \_\_\_\_\_ Fax: \_\_\_\_\_

Website: \_\_\_\_\_

### BILLING ADDRESS FOR INVOICE (IF DIFFERENT FROM ABOVE):

Company Name: \_\_\_\_\_ Contact: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_

### DESCRIBE YOUR ORGANIZATION:

#### ANNUAL MEMBERSHIP DUES: \$700

All memberships run June 1–May 31.

Texas Electric Cooperatives is a private organization, and membership in TEC's Business Alliance Program is at the discretion of the association. **Membership will automatically renew June 1 of each year.** TEC will invoice your company for membership dues annually in April (due June 1). If at any time you wish to cancel your membership, please email [bap@texas-ec.org](mailto:bap@texas-ec.org) or call (512) 486-6211.

SIGNATURE \_\_\_\_\_

DATE \_\_\_\_\_



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# 2017-18 BUSINESS ALLIANCE PROGRAM MEMBERS

## A & J Steel Reinforcing Services

4047 W. Interstate 30  
Caddo Mills, TX 75135  
(903) 454-2096

## ACES

15501 Weston Pkwy., Ste. 180  
Cary, NC 27513  
(919) 654-8282

## AgWorkers Insurance

P.O. Box 88  
Fort Worth, TX 76101  
1-855-252-9803

## Alcatel Lucent Enterprise

4425 Red Eagle Pass Lane  
Manvel, TX 77578  
(281) 732-9670

## Allegiant Utility Services

5413 Texas Bluebell Drive  
Spicewood, TX 78669  
(580) 255-6567

## Altec Industries

2713 Albany Drive  
McKinney, TX 75070  
(214) 679-6264

## Alterman

14703 Jones Maltsberger  
San Antonio, TX 78247  
(210) 496-6888

## Apogee Interactive

100 Crescent Centre Pkwy., Ste. 450  
Tucker, GA 30084  
(678) 684-6840

## Applied Technology Solutions

P.O. Box 457  
Castle Hayne, NC 28429  
(910) 210-4139

## Area Wide Protective

11101 Decker Lake Road  
Austin, TX 77805  
(512) 836-0808

## Belltec Industries

2057 Commerce St.  
Belton, TX 76513  
(254) 939-9404

## Bird Electric

8787 Interstate 20  
Eastland, TX 76448  
(254) 653-2950

## BMK Corporation

590 Benjamin's Way  
Lewistown, TX 75057  
(314) 344-3330

## Bolinger, Segars, Gilbert & Moss

8215 Nashville Ave.  
Lubbock, TX 79423  
(806) 747-3806

## Border States Electric

700 S. Adams St.  
Amarillo, TX 79124  
(806) 457-4106

## Brand Builders Company

P.O. Box 161777  
Austin, TX 78716  
(512) 236-9911

## Burns & McDonnell Engineering

9400 Ward Pkwy.  
Kansas City, MO 64114  
(816) 333-9400

## Chain Electric Company

13081/2 W. Pine St.  
Hattiesburg, MS 39401  
(601) 545-3800

## CiA Machinery

P.O. Box 763670  
Dallas, TX 75376  
(972) 224-5501

## Civil & Environmental Consultants

206 Wild Basin Road, Ste. 240  
Austin, TX 78746  
(512) 329-0006

## Clay Richardson Construction

P.O. Box 1810  
Bastrop, TX 78602  
(512) 321-6825

## CME Wire & Cable

495 Horizon Drive, Ste. 100  
Suwanee, GA 30024  
(770) 623-0001

## CoBank

4801 Plaza on the Lake Drive  
Austin, TX 78746  
(512) 483-9288

## Commonwealth Associates

P.O. Box 1124  
Jackson, MI 49204  
(678) 223-7033

## Computer Transition Services

3223 S. Loop 289, Ste. 556  
Lubbock, TX 79423  
(806) 793-8961

## Consolidated Infrastructure Group

11620 Arbor St., Ste. 101  
Omaha, NE 68144  
(402) 403-6062

## Cooperative Building Solutions

77 Westport Plaza, Ste. 250  
St. Louis, MO 63146  
(636) 561-9583

## Cooperative Care Planning Services

1324 S. Beckham, Ste. 243  
Tyler, TX 75701  
(903) 596-7070

## Cooperative Response Center

2000 Eighth St. NW  
Austin, MN 55912  
(423) 949-8707

## Cotton Electric Services

P.O. Box 404  
Walters, OK 73572  
(580) 875-4217

## Cox Industries

P.O. Box 1124  
Orangeburg, SC 29116  
(803) 534-1410

## Daffron & Associates

One Solution Place  
Bowling Green, MO 63334  
(314) 569-9669

## DC Industries

323 Short Weyel Road  
Marion, TX 78124  
(210) 659-1410

## Denton Municipal Electric

1701-C Spencer Road  
Denton, TX 76205  
(940) 349-7507

## Duff & Phelps

919 Congress Ave., Ste. 1450  
Austin, TX 78701  
(512) 671-5510

## Electrical Consultants

12000 Aerospace Ave.  
Houston, TX 77034  
(832) 767-1190

## ElectSolve Technology Solutions & Services

4300 Youree Drive, Building 1  
Shreveport, LA 71105  
(318) 221-2055

## Emerald Transformer

2132 S. Fifth Ave.  
Phoenix, AZ 85003  
(602) 254-1976

## Energy Reps

6080 S. Hulen St. 360, PMB 302  
Fort Worth, TX 76132  
(817) 378-4585

## Enervision

4170 Ashford Dunwoody Road Ste. 550  
Atlanta, GA 30319  
(678) 510-2900

## EPRECSA USA

5065 Westheimer Road, Ste. 1130  
Houston, TX 77056  
(832) 372-6993

## ETI (Equipment Technology)

341 NW 122nd St.  
Oklahoma City, OK 73114  
(405) 642-0301

## Evluma

3600 Lind Ave. SW, Ste. 140  
Renton, WA 98057  
(425) 336-5800

## Fairbanks Morse Engine

701 White Ave.  
Beloit, WI 53511  
(608) 364-8358

## Federated Rural Electric Insurance Exchange

P.O. Box 15147  
Lenexa, KS 66285  
1-800-356-8360

## Fred Oberlender & Associates

10421 Sanden Drive  
Dallas, TX 75238  
(214) 343-1946

## GDS Associates

919 Congress Ave., Ste. 1110  
Austin, TX 78701  
(512) 494-0369

## GelTech Solutions

1460 Park Lane S., Ste. 1  
Jupiter, FL 33458  
(561) 427-6144

## Genics

53016 Highway 60, #561 Acheson Road  
Acheson, Alberta, Canada T7X 5A7  
(780) 962-1000

## Green Equipment Company

2563 Gravel Drive  
Fort Worth, TX 76118  
(817) 589-2704

## Greenstar Products

6900 Alamo Downs Pkwy., Ste. 120  
San Antonio, TX 78238  
(210) 370-9640

## GridLiance

111 Congress Ave., Ste. 1400  
Austin, TX 78701  
(512) 213-6443



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## Guernsey

5555 N. Grand Blvd.  
Oklahoma City, OK 73112  
(405) 416-8191

## Hi-Line Engineering— A GDS Company

1826 Opelika Road  
Auburn, AL 36830  
(334) 887-3297

## Hi-Line Tool Company

3909 Broadway Ave.  
Haltom City, TX 76117  
(817) 439-8616

## Howard Lighting Products

580 Eastview Drive  
Laurel, MS 39443  
(601) 422-1653

## Howard Technology Solutions

36 Howard Lane  
Ellisville, MS 39437  
(601) 335-3004

## Iberdrola Renewables

1011 Westlake Drive, Ste. 4  
Austin, TX 78746  
(512) 707-0188

## Infratech Corporation

215 Wilcox Court  
Peachtree City, GA 30269  
1-800-574-6372

## INWESCO

2824 N. Sylvania Ave.  
Fort Worth, TX 76111  
(817) 834-3310

## IPS-ENERGY USA

5 N. Baldwin St., Ste. 3  
P.O. Box 332  
Bargersville, IN 46106  
(317) 513-5043

## Irby Utilities

7125 Belton St.  
Fort Worth, TX 76118  
1-800-776-0491

## J.H. Davidson & Associates

7707 E. 111th St., Ste. 102  
Tulsa, OK 74133  
(918) 369-6171

## JJ Kane Auctioneers

999 Solon Road  
Waxahachie, TX 75165  
(817) 602-1241

## JM Test Systems

7323 Tom Drive  
Baton Rouge, LA 70806  
(225) 925-2029

## Jones Power Products

P.O. Box 70  
Blanchard, OK 73010  
1-800-892-6108

## JR2 Energy Services

6140 Highway 6, Ste. 238  
Missouri City, TX 77459  
(832) 260-5173

## Juniper Networks

10 Technology Park Drive  
Westford, MA 01886  
(978) 589-0122

## KD Johnson

P.O. Box 1387  
Leonard, TX 75452  
1-800-215-4955

## Kemp Smith

816 Congress Ave., Ste. 1260  
Austin, TX 78749  
(512) 320-5466

## Klute Steel Fabrication

1313 Road G  
York, NE 68467  
(402) 362-1055

## Lamar Technical Services

2000 Windy Terrace, Building 4A  
Cedar Park, TX 78613  
(979) 272-2214

## Laminated Wood Systems

1327 285th St.  
Seward, NE 68434  
1-800-949-3526

## Landis+Gyr

709 Truman Road  
Lantana, TX 47904  
(765) 404-9517

## Lewis Tree Service

13065 Mintwood Drive  
Beaumont, TX 77713  
(585) 571-1223

## Linetec Services

P.O. Box 13650  
Alexandria, LA 71315  
(318) 704-6135

## Lockton Dunning Benefits

2100 Ross Ave., Ste. 1200  
Dallas, TX 75201  
(214) 720-5751

## Lonestar Prestress Manufacturing

9316 Reid Lake Drive  
Houston, TX 77064  
(713) 896-0994

## M&S Engineering

P.O. Box 970  
Spring Branch, TX 78070  
(830) 228-5446

## McCord Engineering

916 Southwest Pkwy.  
College Station, TX 77840  
(409) 764-8356

## McGinnis Lochridge

600 Congress Ave., Ste. 2100  
Austin, TX 78701  
(512) 495-6110

## McLean Engineering Company

P.O. Box 2587  
Moultrie, GA 31776  
(404) 520-0288

## MDF HR Consulting

5550 Overlook Circle  
Winston-Salem, NC 27105  
(336) 406-4075

## Milner Technologies

5125 Peachtree Industrial Blvd.  
Norcross, GA 30092  
(770) 734-5307

## Moss Adams

8920 Business Park Drive, Ste. 150  
Austin, TX 78759  
(512) 652-7731

## NASCO Industries

3 NE 21st St.  
Washington, IN 47501  
1-800-767-4288

## National Information Solutions

**Cooperative (NISC)**  
One Innovation Circle  
Lake St. Louis, MO 63367  
(903) 576-6534

## National Rural Telecommunications

**Cooperative (NRTC)**  
5209 Molasses Drive  
Fort Worth, TX 76179  
(817) 233-2727

## National Rural Utilities Cooperative

**Finance Corporation (CFC)**  
274 Ranch Ridge Drive  
Dripping Springs, TX 78620  
(571) 232-7118

## New Signals Wireless

P.O. Box 1143  
Buna, TX 77612  
(409) 571-1718

## NextEra Energy Marketing

700 Universe Blvd.  
Juno Beach, FL 33408  
(561) 304-6043

## The Nitsche Group

143 E. Austin St.  
Giddings, TX 78942  
(979) 540-2293

## Northeast Texas Power

P.O. Box 557  
Cumby, TX 75433  
(903) 994-4200

## The Okonite Company

2220 San Jacinto Blvd., Ste. 125  
Denton, TX 76205  
(940) 383-1967

## Olameter

4325 Concourse Drive  
Ann Arbor, MI 48108  
1-800-903-7003

## OneEnergy Renewables

2003 Western Ave., Ste. 225  
Seattle, WA 98121  
(206) 922-7930

## ONLINE Utility Exchange

P.O. Box 1489  
Winterville, NC 27858  
(252) 754-0605

## Osmost Utilities Services

1394 Thomaston River Road  
Cuero, TX 77954  
(361) 550-3914

## Page Southerland Page

1100 Louisiana St., Ste. 1  
Houston, TX 77002  
(713) 871-8484

## Pike Electric

P.O. Box 868, 100 Pike Way  
Mount Airy, NC 27030  
(336) 789-2171

## Plastic Dip Moldings/Insulboot

37 Apple Tree Lane  
Plumsteadville, PA 18949  
(215) 766-2020

## Power & Tel

2673 Yale Ave.  
Memphis, TN 38112  
(901) 866-3114

## POWER Engineers

4100 International Plaza, Ste. 320  
Fort Worth, TX 76109  
(208) 288-6616

## Power-Equip Sales Reps

12408 Willow Bend Drive  
Austin, TX 78758  
(512) 833-0916



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**PowerSecure**

1609 Heritage Commerce Court  
Wake Forest, NC 27587  
(919) 556-3056

**Quality Pole Inspection & Maintenance**

P.O. Box 947  
Edna, TX 77957  
(361) 781-0023

**Recurrent Energy**

300 California St., Seventh Floor  
San Francisco, CA 94104  
(415) 675-1500

**Roadside Inc.**

2038 Lee Road 137  
Auburn, AL 36832  
(334) 887-1373

**Rocky Mountain Institute**

29 E. 19th St., Fourth Floor  
New York, NY 10003  
(970) 930-5750

**Ronk Electrical Industries**

106 E. State St.  
Nokomis, IL 62075  
(217) 563-8333

**Saber Power Services**

9841 Saber Power Lane  
Rosharon, TX 77583  
(281) 692-8354

**Sam R. Hunt, P.E.**

7233 County Road 482  
Anson, TX 79501  
(325) 665-7000

**SAM-CS**

4801 Southwest Pkwy.  
Building 2, Ste. 100  
Austin, TX 78735  
(512) 497-5054

**Scarborough, Medlin & Associates**

5700 Granite Pkwy., Ste. 500  
Plano, TX 75024  
(214) 423-3333

**Schneider Engineering**

191 Menger Springs Pkwy.  
Boerne, TX 78006  
(830) 249-3887

**SEDC**

100 Ashford Center N., Ste. 500  
Atlanta, GA 30338  
(770) 414-8400

**SGS Engineering**

401 50th St.  
Lubbock, TX 79404  
(806) 795-6827

**SkyHelm Technology**

2639 Winding Creek Way  
Conroe, TX 77385  
(405) 673-5591

**Solomon Corporation**

P.O. Box 245  
Solomon, KS 67480  
1-800-234-2867

**Spatial Business Systems**

7175 W. Jefferson Ave., Ste. 4300  
Lakewood, CO 80235  
(303) 847-4525

**Stanley Consultants**

6836 Austin Center Blvd., Ste. 350  
Austin, TX 78731  
(512) 427-3659

**Sunbelt Equipment Marketing**

500 Davenport Drive  
College Station, TX 77845  
1-800-524-2591

**Survey & Ballot Systems**

7653 Anagram Drive  
Eden Prairie, MN 55344  
(952) 974-2300

**Systrends**

1001 E. Warner Road, Ste. 102  
Tempe, AZ 85284  
(480) 756-6777

**T&D Solutions**

103 RR 2766  
Johnson City, TX 78636  
(361) 242-2126

**Team Power Group**

1366 Dublin Road  
Columbus, OH 43215  
(614) 274-8100

**Team Power Group**

1661 N. Highway 377  
Roanoke, TX 76262  
(817) 430-8700

**Tech Safety Lines**

3204 Skylane Drive, Ste. D  
Carrollton, TX 75006  
(214) 649-0405

**Techline**

9609 Beck Circle  
Austin, TX 78758  
(512) 615-8116

**Techserv Consulting & Training**

3320 SW Loop 323  
Tyler, TX 75701  
(903) 509-8183

**Terex Utilities**

500 Oakwood Road  
Watertown, SD 57201  
(605) 882-4000

**TESCO—The Eastern Specialty Company**

925 Canal St.  
Bristol, PA 19007  
(215) 785-2338

**Texas Excavation Safety System—Dig TESS**

11880 Greenville Ave., Ste. 120  
Dallas, TX 75243  
(512) 282-7195

**Texas Utility Engineering**

2119 San Pedro Ave.  
San Antonio, TX 78212  
(210) 477-0792

**Titan Utility Services**

P.O. Box 745  
Albany, LA 70711  
(985) 507-0237

**TransWorld Network**

255 Pine Ave. N.  
Oldsmar, FL 34677  
(813) 891-4747

**TRC Engineering**

975 W. Bitters Road  
San Antonio, TX 78216  
(210) 496-3200

**Trees Inc.**

650 N. Sam Houston Pkwy. E., Ste. 205  
Houston, TX 77060  
(281) 447-1132

**Trend Offset Printing**

2323 McDaniel Drive  
Carrollton, TX 75006  
(972) 243-3556

**UC-Synergetic**

14285 Midway Road, Ste. 300  
Addison, TX 75001  
(972) 308-2200

**Ultimate Tool and Safety**

635 S. Cherry Lane  
Fort Worth, TX 76108  
(817) 246-2048

**USIC Locating**

1933 West Ridge Drive  
Irving, TX 75038  
(214) 502-5687

**Utility One Source**

7200 Jack Newell Blvd. S.  
Fort Worth, TX 76118  
(682) 803-0411

**Utility Restoration Services**

664 N. Highway 123 Bypass, Ste. 3  
Seguin, TX 78155  
(919) 920-8972

**Utility Sales Agents of North Texas**

12200 Ford Road, Ste. 110  
Dallas, TX 75234  
(972) 243-0977

**Utility Training Services**

P.O. Box 85  
Fort Gaines, GA 39851  
(404) 890-5514

**Valley Telephone Cooperative**

VTX Communications  
881 E. Hidalgo Ave.  
Raymondville, TX 78580  
(956) 642-1233

**Valmont-Newmark**

P.O. Box 640  
Bellville, TX 77418  
(409) 865-9137

**Valquest Systems**

351 S. Sherman Road, Ste. 100  
Richardson, TX 75081  
(972) 234-2954

**Vantage Point**

2211 Minnesota St.  
Mitchell, SD 57301  
(605) 995-1777

**Wärtsilä North America**

16330 Air Center Blvd.  
Houston, TX 77032  
(281) 233-6216

**Wayne Enterprises**

14300 Hollister St., Ste. 100  
Houston, TX 77066  
(713) 896-0300

**Willis Towers Watson**

7000 N. Mopac, Ste. 365  
Austin, TX 78703  
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**Zachry Industrial**

616 David Drive  
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